



A Symbol of Excellence

**ICON Plc**

South County Business Park  
Leopardstown, Dublin 18  
Ireland

**Europe:**

Concept House  
6 Stoneycroft Rise  
Chandlers Ford  
Eastleigh  
Hampshire SO53 3LD

**Telephone:** +44 23 8068 8500

**Facsimile:** +44 23 8068 8501

**Email:** Info@iconuk.com

**USA:**

212 Church Road  
North Wales, PA 19454

**Telephone:** +1 215 616 3000

**Facsimile:** +1 215 699 6288

**Email:** info@iconus.com

**Business Contacts:**

Elizabeth Thiele, *Senior Vice President*  
Global Business Development

**Telephone:** +1 215 616 3319

**Email:** thielee@iconus.com

David Webber, *Vice President*  
Business Development Europe

**Telephone:** +44 1628 496 472

**Email:** webberd@iconuk.com

# ICON PLC

**EXCELLENCE IN EXPERIENCE:**

ICON is a global provider of outsourced development services to the pharmaceutical, biotechnology and medical device industries.

The company specializes in the strategic development, management and analysis of programs that support Clinical Development - from compound selection to Phase I-IV clinical studies. With 64 offices in 33 countries, ICON has the global resources, systems and infrastructure in place to take on large, multicenter, multinational trials, but remains flexible enough to provide an individual, highly personalized service for locally managed projects.

**CLEAR FOCUS:**

ICON's focus across Phase I - Phase IV clinical studies is reflected in the extensive service portfolio offered by the following ICON divisions:

- ICON Clinical Research: phase IIb - IV Clinical trial management, biostatistics, data management, patient registries, health economics, outcomes research
- ICON Development Solutions: product development strategy/planning, early phase clinical development, regulatory affairs, pharmacokinetics/ biopharmaceutics
- ICON Central Laboratories: global central laboratory services dedicated exclusively to Clinical Trials
- ICON Medical Imaging: medical imaging based product development solutions
- ICON Contracting Solutions: contract and permanent staffing solutions for top pharmaceutical and biotech companies

**OPERATIONAL FLEXIBILITY:**

ICON has the operational flexibility to provide these services on a stand-alone basis or as part of an integrated

"full service" solution. ICON's primary approach is to use dedicated teams to achieve optimum results, but a broad range of resourcing models can be implemented to suit client requirements.

**EXPERIENCE YOU CAN TRUST:**

ICON is renowned for its core competency in project management underpinned by comprehensive and consistent processes which conform to ISO9001:2000. ICON's operating procedures and culture are focused on delivering quality information to clients.

To date, ICON teams have successfully conducted over 3000 development projects and over 2300 consultancy engagements across all major therapeutic areas.

**2007 ACHIEVEMENTS:**

- Ranked leading CRO for international project execution, quality of service and timeliness of database lock in Lehman Brothers Equity Research Industry Survey
- Ranked top CRO for quality and execution in CenterWatch and William Blair 2007 Quality Benchmark Survey
- Recipient of the prestigious Frost & Sullivan 2007 North American Service of the Year Award
- Acquired DOCS International, expanding its Contract Staffing footprint into Europe
- Initiated its 100th trial using Electronic Data Capture (EDC)



**Peter Gray**  
Chief Executive Officer

*"The key on which we've built our business has been based on quality and ensuring that we deliver a quality product."*