



United BioSource Corporation

Evidence Matters.®

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7501 Wisconsin Avenue
Suite 705
Bethesda, MD 20814

Telephone US: 866.458.1096

Facsimile US: 240.644.0421

Telephone EU: +44.207.299.4550

E-mail: info@unitedbiosource.com

Website: www.unitedbiosource.com

Employees: 1,000

Business Development Contact:

Patrick Lindsay

Executive Vice-President

E-mail:

patrick.lindsay@unitedbiosource.com

Areas of Expertise:

- Scientific Research & Strategic Consulting
- Clinical Development
- Registries & Drug Safety
- Clinical Technologies
- Investigator Services
- Medical Education & Communication
- Market Access Services

UNITED BIOSOURCE CORPORATION

COMPANY PROFILE:

United BioSource Corporation (UBC) helps emerging and established life science companies develop and commercialize medical products and therapies, with a focus on generating real-world data to demonstrate safety and comparative efficacy.

We are passionate about bringing together the best scientific minds, the latest technology and the most experienced project managers to give our clients unparalleled support across the lifecycle continuum. UBC specializes in offering state-of-the-art methodologies to study drugs and devices with an emphasis on science, technology and innovation.

UBC has particular interest in two critical areas of need: R&D productivity and the post-approval market.

Given the reality of dramatically rising research and development costs, UBC offers specialty services that improve the efficiency, integrity and quality of clinical data. These services are characterized by high scientific content and technologic intensity. UBC works with sponsors directly, as well as in collaboration with global CROs.

We also specialize in the post-approval market, because we believe that this \$50 billion market is rapidly changing from promotional spend to “evidence” spend. The increase in the numbers of Phase IV studies and registries around safety, cost effectiveness and comparative effectiveness endpoints underscore this shift.

Experienced in every major therapeutic category, UBC scientists have supported the development of hundreds of prescription and over-the-counter medicines, biotechnology products and medical devices—during all stages of the product lifecycle. We have designed 3,000 clinical protocols, implemented 350 clinical trials and executed 2,500 health outcomes studies. In addition, UBC teams have enrolled 365,000 patients in clinical trials and managed 82,000 study sites.

The foundation of our company is the scientific expertise of our people: one third of UBC’s staff has earned an advanced scientific degree, with 10% of these holding PhDs or equivalent.

Headquartered in Bethesda, Maryland, UBC has 20 offices in the United States, Canada, Eastern Europe, Western Europe and South America.



**Mark Clein
President & CFO**

“We created UBC to meet increasing industry demand for better data to determine how new products will perform in the real world—from both economic and clinical perspectives.”

TECHNOLOGIES OFFERED

- Interactive Voice & Web Response Systems (IVRS & IWRS)
- Adaptive Randomization
- Electronic Data Capture (EDC)
- Electronic Patient-Reported

- Outcomes (ePROs)
- Dynamic Randomization
- Electronic Patient Diaries
- Adaptive Trial Design & Consulting
- Client Portals

- Virtual Meetings & Web-Based Learning
- Searchable Databases: MetaHub™, RaterHub™ & Site Databases